

LARKIN STREET YOUTH SERVICES



LARKIN STREET YOUTH SERVICES 2017-2018 ANNUAL IMPACT REPORT

A LETTER FROM OUR EXECUTIVE DIRECTOR + BOARD CHAIR



Dear Friends,

This past year, nearly 2,500 youth experiencing homelessness received help, hope, and so much more thanks to the immense and growing community of supporters for Larkin Street Youth Services. With rising housing costs and more than 1,300 young people still without a safe place to sleep on any given night in our city, both the need for these services and public awareness of this crisis have never been greater.

To address these issues and build on this momentum, we are working harder than ever – serving more young people, offering additional programs, and deeper supports – and seeing the impact. A full 83% of young people who complete our housing programs have a safe and stable place to live when they leave. Not only that, they are working or in school, and successfully managing their physical and mental health. Our services make this possible, but these outcomes are a testament to the resilience and tenacity of the young people we serve.

As we look to the year ahead, Larkin Street remains committed to eradicating homelessness for every young person. While the need is great, we have the foundation for success. We are working diligently with city- and community-based partners to inform a systems approach that makes any instance of homelessness among young people rare, brief, and non-recurring. Crucially, that system must work most effectively for youth of color and LGBTQ-identified youth, who are over-represented among those who we serve.

It is possible to create a world in which youth homelessness does not exist. Our new agency-wide strategic plan, which will launch in 2019, pursues this vision as our guiding light. We will continue to work at the local, state, and national levels toward that goal, building on the successes of our staff and youth. None of this would be possible without the incredible support from our elected and government officials, corporate partners, volunteers, donors, and many more. This support hit a record high last year, and for that, we thank you!

Ending youth homelessness is truly a community-wide effort. We know that with our model for intervention, the dedication of our committed staff, and the invaluable support of the community, we have what it takes to make a real difference – for our youth and the community at large.

Thank you for helping make both our youths’ dreams, and our mission, come to life.

Sincerely,

Sherilyn Adams
Executive Director

Terry Kramer
Chair, Board of Directors

ON THE COVER:
Celebrating our staff! The over 200 individuals who make up our team are integral to the success of young people across our programs. Pictured are staff celebrating our Annual Education Graduation at our headquarters in August 2018.

OUR SERVICES

HOUSING
With over 300 beds, we offer a range of options from emergency shelter to transitional housing and independent apartments.

HEALTH AND WELLNESS
We provide comprehensive physical and emotional wellness services alongside intensive case management to help young people reach their goals.

EDUCATION
Our GED tutoring, college readiness curriculum, scholarships and college success programs meet young people where they’re at and create opportunities for career exploration.

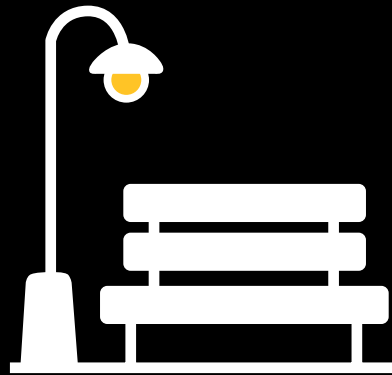
EMPLOYMENT
We prepare young people for long-term success and self-sufficiency through job-readiness programs, internships, and career-track job placements and support.

ANUBIS DAUGHERTY is a San Francisco native who was born homeless. Growing up on the street was dangerous but he didn’t want to go to a shelter for fear of losing the few belongings he had. The Larkin Street Outreach Team offered him a place to stay via their Pathways Program. Today he is in college, living in his own apartment, and recently completed an internship on the same Outreach Team that helped him get off the street.

“Today I live on my own and am taking classes at City College – without Larkin Street I’d still be homeless.”

THE YOUTH HOMELESSNESS CRISIS IN AMERICA

One in ten
young people
nationwide experiences
homelessness over the
course of a year.



In San Francisco,
there are
over 1,300
young people on the
streets every night.

THIS YEAR WE SERVED NEARLY 2,500 YOUNG PEOPLE!

3,985
contacts made through
street outreach

2,338
individuals served
agency-wide

373
youth served
in shelters

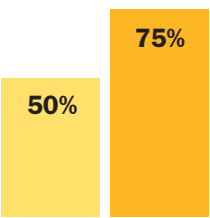
357
youth
housed

HOMELESSNESS IS A SOCIAL JUSTICE AND EQUITY ISSUE
AS MUCH AN ECONOMIC ISSUE

The primary drivers into homelessness for young people include abuse, family rejection and economic instability, all of which are exacerbated for already marginalized communities.



Nearly 90% of young people
report they experienced abuse
prior to becoming homeless



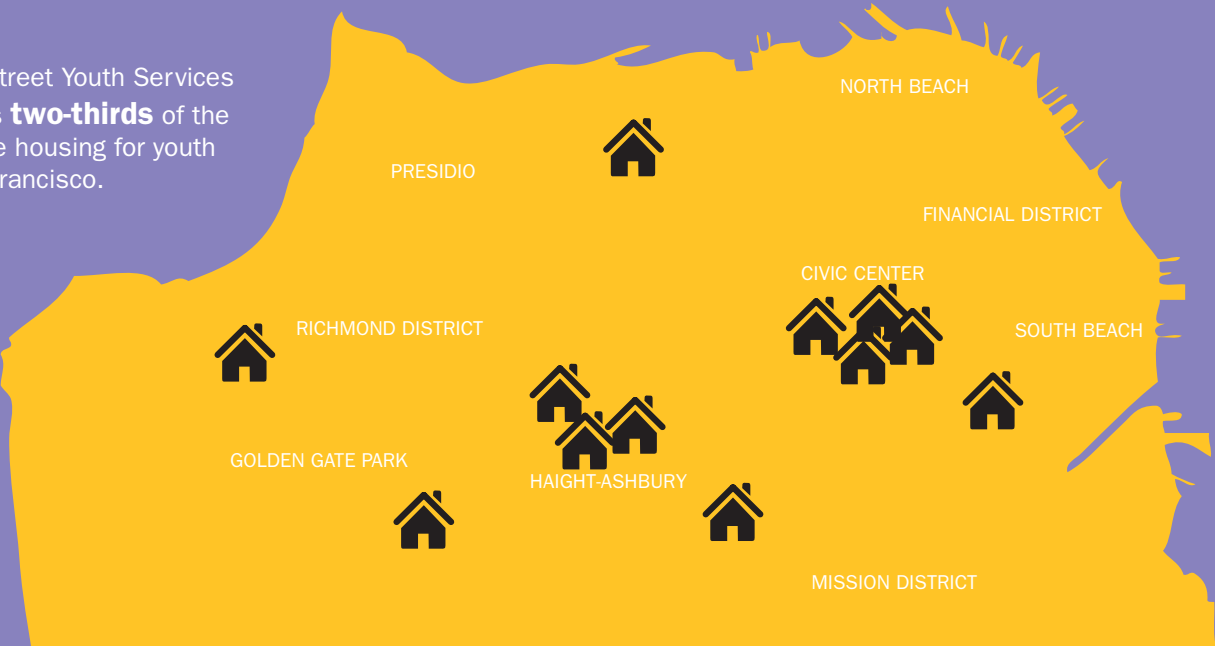
People of color make up **half** the
population of the Bay Area, but
75% of the young people we serve



Nearly **half** of young people
experiencing homelessness
in SF identify as LGBTQ

OUR FACILITIES ARE LOCATED ACROSS SAN FRANCISCO

Larkin Street Youth Services
provides **two-thirds** of the
available housing for youth
in San Francisco.



HALF OF ALL HOMELESS PEOPLE IN SF HAD THEIR FIRST
EXPERIENCE OF HOMELESSNESS BEFORE THEY WERE 25



Investing in youth is an essential step
towards ending homelessness for all.

WHEN THEY COMPLETE OUR HOUSING PROGRAMS,
YOUNG PEOPLE HAVE MADE THE FOLLOWING BOLD STEPS:





At the age of two **STEPHANIE MONROE** and her mother escaped a violent home and traveled from shelter to shelter sleeping on dirt floors and on busses. She was abused repeatedly. After her mother's death, Larkin Street gave Stephanie a safe space to stay, and she focused on education as a way out. Stephanie taught herself to read and now she's graduated with her bachelor's from San Francisco State and has a full-time job in tech.

“With the support I got at Larkin Street, I was able to manage a balance of working and volunteering while putting myself through school. I owe everything to the people that gave me that support.”

YOUTH EVENTS LAST YEAR

1. Staff, family, and friends celebrated young people's accomplishments over the past year at our **Annual Education Graduation** themed “Growth and Empowerment.”
2. Young people living in **Geary House**, one of our transitional housing programs, gathered in downtown San Francisco weekly to give out hygiene kits, food, towels, and coats to those in need.
3. Recording artist and Bay Area-native **G-Eazy** visited Larkin Street's Engagement and Community Center, where he handed out free Puma apparel, took selfies with every young person, and donated \$50,000!
4. This year's **Queer Youth Space** garnered a record-breaking 2,300 guests! Young people enjoyed lawn games, flower crown making, a photo booth, free snacks, and drinks at our safe space at San Francisco Pride for LGBTQ-identified youth and their allies.



POLICY AND ADVOCACY ACCOMPLISHMENTS

Strong public policies are critical to ending the youth homelessness crisis. At Larkin Street, our staff and young people work hard to advocate for better policies, and more resources, at City Hall, the State Capitol, and in Washington, D.C.

Our advocacy work last year took many forms, including a new *Youth and Young Adult Homelessness in San Francisco: 2018 Report on Incidence and Needs*. Since we last published this document in 2014, we’ve gathered and analyzed the latest information on the scope and causes of youth homelessness and provided new recommendations for policymakers on how to most effectively address this issue. The full report is available now on our website.

Thanks in part to the incredible advocacy of Larkin Street staff, young people, and community partners, the San Francisco Department of Homelessness and Supportive Housing doubled its budget for homeless youth this year! One of the direct benefits was the expansion of our Pathways rental subsidy program, which as a direct result was able to nearly double in size.

Statewide, we cheered on Senator Scott Wiener and Assemblywoman Blanca E. Rubio’s introduction of Senate Bill 918, the Homeless Youth Act of 2018, which for the first time will clearly designate a state-level lead for addressing youth homelessness, setting goals and mapping progress statewide. In a historic step, Governor Brown recently signed SB 918 into law! Senator Wiener remains a leading voice for youth across the state and we are grateful for his continued efforts to champion young people’s needs.



Other accomplishments at the State level include a first-ever youth set-aside of at least \$25 million in one-time funding that was made available for local jurisdictions to address the homeless crisis, as well as a new seat on the State Homeless Coordinating and Financing Council for a formerly homeless youth member. Thanks to Assemblymember Phil Ting for his leadership to boost the State’s investment in youth homelessness. Assemblymember David Chiu also helped to make it easier for young people experiencing homelessness to get a copy of their birth certificate from the State.

These major policy wins would not have been possible without the voices of young

people, who traveled to Sacramento throughout the year to testify at budget and policy hearings, speak at a press conference, and participate in the California Coalition for Youth’s annual Youth Empowerment Summit.

Finally, successes at the Federal level include Larkin Street securing Youth Homelessness Demonstration Program funds to launch a new housing program later this year in partnership with the San Francisco Young Adult Court. In addition, Sherilyn Adams continues to serve on the executive committee of A Way Home America, a national movement to end youth homelessness. Staff and youth also continue to inform the field through drafting briefs, policy platforms, and presenting at conferences nationwide.

Locally, statewide, and nationally, we are seeing the impact of policy and advocacy work in ensuring no young person has to sleep on the street again.

“Understanding that I can get the support that I need is the difference between a good day and a bad day.”



PHILIP JONES spent years on the streets suffering from a serious substance use disorder, eventually landing in jail with the option of serving time in prison or going to rehab. Larkin Street stepped in and gave him a safe place to live. Philip focused on his sobriety and caught up on school—now he’s working full time, enrolled in college, and paying it forward by coaching other at-risk youth.



Special Events at Larkin Street

Holiday Ice Skating Party

December 8, 2017

The eighth annual ice skating party from our next-generation group of supporters, Friends of Larkin Street, was a festive fundraiser as always! Folks skated the night away to a great DJ, in the process raising more than \$40,000 to support our work to end youth homelessness. We couldn't have done it without our sponsors Sharp, Terry and Suzan Kramer, Alex Smith, Lockton Insurance Brokers, Peninsula Custom Homes, SnapFiesta, and Lagunitas.

Paving the Way Gala

March 6, 2018

Every year is better than the last, and this year, we raised nearly one million dollars through a stunning evening including a silent auction, live auction, dinner, and after party. Special thanks to our youth speakers (Anubis Daugherty, Camila Barbosa, and Zak Franet), Senator Scott Wiener, Assemblymember Phil Ting, and all our sponsors, especially Alaska Airlines, The Bob Ross Foundation, Kaiser Permanente, Sharon and Craig McCollam, Union Bank, and those who wish to remain anonymous.

Bay Area CFO of the Year Awards

June 7, 2018

More than 400 business leaders attended the 13th annual CFO of the Year Awards to help us recognize winners and finalists including 2018 Hall of Fame Lifetime Achievement Winner Patricia E. (Pat) Yarrington, Vice President and Chief Financial Officer of the Chevron Corporation. Huge thanks to our title sponsors, Deloitte and Marsh & McLennan Agency and co-presenter, the San Francisco Business Times, as well as our guests for helping us raise over \$500,000 in support of young people.

SF Crawfest

May 19, 2018

Huge thanks to the "Crawfathers" for hosting the third annual SF Crawfest and in the process raising more than \$40,000 in support of our work to end youth homelessness! Set in Fort Mason on a beautiful Saturday afternoon, hundreds of guests enjoyed a traditional Cajun crawfish boil, beer, wine, and games.

Performing Arts Night

August 1, 2018

Young people from Larkin Street's services dazzled a packed house with talents ranging from dance and music to theater and poetry. Every performance was a testament of resiliency, courage, creativity, embodying this year's theme, "Dreaming in the Streets." Without our Arts Program, community partners, staff, volunteers, Kelly Cullen Community, and Arts Program sponsor, the William and Flora Hewlett Foundation, this amazing event wouldn't be possible.



HOW TO CONTRIBUTE

For Individuals

The Larkin Street Annual Fund

Making a donation by mail or online is a meaningful way to help young people transcend homelessness. Your support enables us to invest strategically in providing innovative housing, health, and educational programs.

Monthly Donations

An easy and impactful opportunity to make a commitment to a future where everyone can reach their potential. Visit our website to sign up now and we'll update you on our programs throughout the year.

Transfer of Stock

The process of making a gift of stock, bonds, or mutual funds is simple, just contact us or your accountant to get started. By gifting stock directly to Larkin Street, you may realize significant tax deductions.

Planned Giving

A lasting way to contribute to the work to end youth homelessness, including bequests, trusts, property, stock, insurance and more. Gifts to Larkin Street can be tailored to fit your situation and interests and may offer tax benefits.

Special Events

We host a variety of events throughout the year to raise both awareness and financial support for the work to end youth homelessness, as do our friends and partners in the community. Get tickets and more information on our website.

Volunteer

Support the work to end homelessness by hosting awareness, fundraising, or supplies drives in your communities. Opportunities can be tailored as needed, from online campaigns to assembling emergency packs for our young people.

For Groups and Companies

Matching Gifts

Many businesses match their employees' donations, or offer "dollars for doers" incentives for volunteers, doubling and even tripling your impact! Ask your employer for more information and spread the word with your colleagues.

Educate and Advocate

Learn about youth homelessness with a tour of Larkin Street's Engagement and Community Center in downtown San Francisco, or invite members of our team into your office for a talk or panel.

Host a Drive

Businesses can host fundraisers or in-kind drives to build community and make a meaningful contribution to the youth we serve. Make it simple for your team to participate through both online or in-person events.

Volunteering Time and Talents

We can always benefit from internal ambassadorships and skills-based volunteers across business functions. Group volunteer opportunities include serving a meal and organizing our clothing closet.

Sponsor an Event

Larkin Street's events team raises millions while spreading awareness for the cause. Corporate sponsorships and partnerships are integral to the success of these events and offer meaningful marketing visibility.

LEVERAGING SKILLS

Over the last year, employees from the following companies lent their expertise to support our program and administrative staff with a range of skills. The impact of these professionals dedicating their time and talents to ours is immeasurable!

- 20/20 Productions Inc.
Allianz
Bain & Company, Inc.
Bill Day's Commercial & Portrait Photography
CalCPA Institute
Deloitte LLP
Dropbox
EY
Google
Grand Ducal Council of San Francisco
North Highland
Oxymoron
Rsquared Communication
Salesforce
T. Rowe Price Foundation
The Tipping Point Community
Twitter
- 

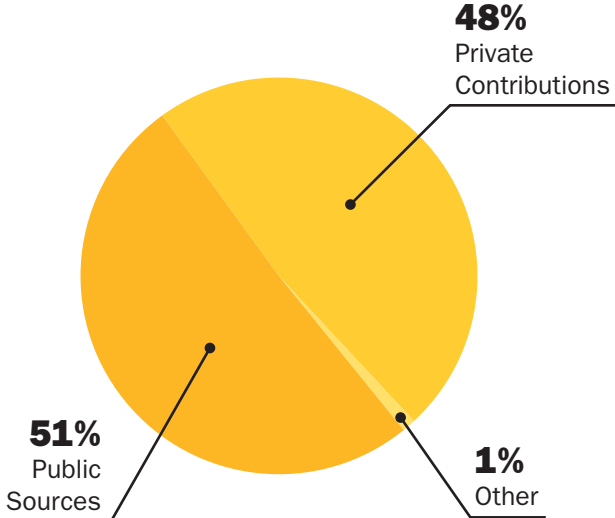
IN MEMORY

It is with both sadness and gratitude that we recognize George Chaney and Edward Stone for their extremely generous bequest to Larkin Street Youth Services. Victims of the tragic Northern California fires, their impact will live on through their legacy gift to Larkin Street, which we intend to use to ensure the long-term sustainability of the work to end youth homelessness.

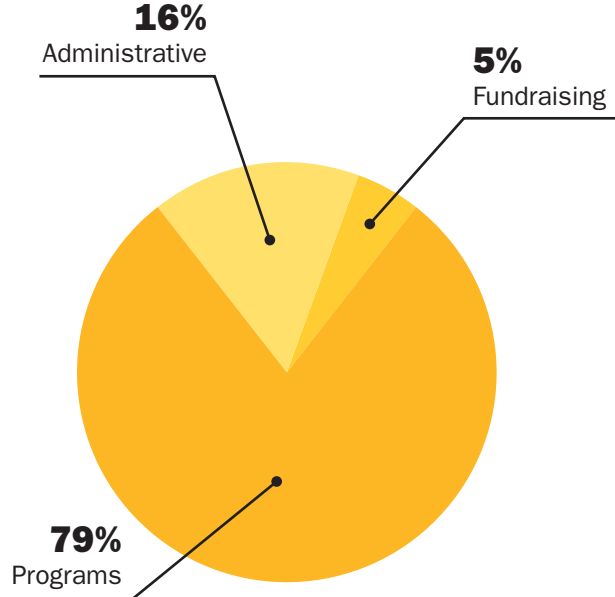


For more information about any of these opportunities to make an impact, contact us!
gifts@larkinstreetyouth.org (415) 673-0911 ext. 301

REVENUE AND EXPENSES



Revenues
\$24,115,863



Expenses
\$21,346,136

Figures are taken from FY 17-18 unaudited financial statements. FY 17-18 audited financial statements will be available in December 2018.

BOARD OF DIRECTORS

JULY 2017 TO JUNE 2018

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Vice-Chair
Jeremy Avenier,
Secretary
Art Fatum,
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Allison Wysocki,
At-Large
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Executive Director

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Victoria Willock
David B. Zenoff
C. David Zoba

CONTRIBUTORS. JULY 2017 TO JUNE 2018

Corporations and Foundations

\$500,000 and greater
Brin Wojcicki Foundation
Salesforce
The Tipping Point Community

\$250,000 to \$499,999
Google Foundation of Tides Foundation
Hellman Foundation
The James Irvine Foundation
The May and Stanley Smith Charitable Trust

\$100,000 to \$249,999
Dropbox Charitable Foundation
The Hearst Foundations
The Kresge Foundation
PwC Charitable Foundation
George H. Sandy Foundation

\$50,000 to \$99,999
Allianz Foundation for North America
The Capital Group Companies Charitable Foundation
Matching Gifts
Delta Dental Community Care Foundation
The Gap Foundation
Genentech Foundation
GGG Foundation
Horace W. Goldsmith Foundation
Google
The Robert Wood Johnson Foundation
JPMorgan Chase Foundation
LinkedIn
Alexander M. and June L. Maisin Foundation
Wells Fargo Foundation

\$25,000 to \$49,999
Alaska Airlines
The Bank of America Charitable Foundation
Bank of America Merrill Lynch
California Foundation for Stronger Communities
CallidusCloud
Comerica Bank
Deloitte LLP
Gilead Sciences
The William G. Gilmore Foundation
The Mimi and Peter Haas Fund
Robert Half International
Kaiser Permanente
M-A-C AIDS Fund
Marsh & McLennan Agency
MUFG
Bob A. Ross Foundation
The Morris Stulsaft Foundation
Twitter, Inc.

\$10,000 to \$24,999
Anonymous
Adobe Foundation
Atlassian Foundation
BlackRock
Bloomberg
The John R. Cahill Fund
Chevron Corporation
Dodge & Cox
EY
First Republic Bank
JPMorgan Chase & Company
KPMG LLP
Morgan Stanley Foundation
The Morrison & Foerster Foundation
Joseph Pedott Perpetual Endowment Trust of the Jewish Community Federation and Endowment Fund
PlanGrid
PwC
The Richmond/Ermet Aid Foundation
The Annunziata Sanguinetti Foundation
Charles Schwab Foundation
Spencer Stuart
The Charles H. Stout Foundation
SurveyMonkey
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Target
U.S. Bank
Uber
Wells Fargo
Workday

\$5,000 to \$9,999
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Winifred and Harry B. Allen Foundation
Another Planet
Autodesk Foundation
AvAirPros Services, Inc.
Bain & Company, Inc.
Newton D. and Rochelle F. Becker Foundation
The Capital Group Companies
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Crevier Family Foundation
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Electronic Arts
FMA
FusionStorm
Gensler
Walter & Elise Haas Fund
The Hilltop Foundation
Jackson Square Partners Foundation
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The Learning by Giving Foundation
Leland, Parachini, Steinberg, Matzger & Melnick, LLP
Morgan Stanley Private Wealth Management
PayPal
Pinterest
Room at the Inn Foundation

Ross Stores
Sage Foundation
Thendara Foundation
WNPC Foundation

\$1,000 to \$4,999
Anonymous (4)
Armanino Foundation
Bad Robot
BlackRock Matching Gift Program
CamberView Partners LLC
Chan Zuckerberg Initiative LLC
DocuSign
Duraflame
Robert and Coley Elder California Foundation
Enterprise Holdings Foundation
Flora Family Foundation
Fremont Bank
G2 Insurance Services / Filice Insurance
Grosvenor Americas
Highland Technology
Kenny & Company
Lever Finance
Levi Strauss Foundation
Lockton Insurance Brokers
Morgan, Lewis & Bockius LLP
Moss Adams LLP
New Relic
Omnicell
Peninsula Custom Homes
Penumbra
PG&E Corporation Foundation
PNC Foundation
Robbins Geller Rudman & Dowd LLP
San Francisco Eagle
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The Elizabeth Taylor AIDS Foundation
Thompson Builders
UBS Financial Services, Inc.
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VMware Foundation
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Mission Bowling Club
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Pan-Med Enterprises
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ADP
Captive Spirits Distilling
The Clorox Company
Costco
Freeland Cooper & Foreman LLP
Hotwire
Huntsman Architectural Group
Hutchinson Capital Management
InterContinental San Francisco
Isaacson, Miller
Raymond James
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Lam Research Foundation
The Lookout Foundation
Marketo
Mastercard
ModCloth
Oath Inc.
Parthenon Capital Foundation
The Powerhouse
Qualcomm Atheros
San Francisco Deltas
Sephora
Sykes Enterprises
TokBox
UnitedHealth Group
ZogSports

Public Sources

California Governor's Office of Emergency Services
San Francisco Department of Children, Youth and Their Families
San Francisco Department of Homelessness and Supportive Housing
San Francisco Department of Public Health – Community Behavioral Health Services
San Francisco Human Services Agency
San Francisco Mayor's Office of Housing and Community Development
San Francisco Office of Economic and Workforce Development
US Department of Health and Human Services – Administration on Children, Youth and Families' Family and Youth Services Bureau
US Department of Housing and Urban Development
University of California, San Francisco

Individuals

\$1,000,000 and greater
George W. Chaney Trust

\$100,000 to \$299,999
Anonymous
Kevin Bates
John and Amy Fowler Giving Fund

\$50,000 to \$99,999
James Blattner
Chris and Jennifer Brahm
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Storm Duncan
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