



YOUTH SERVICES

"For those who don't think you can solve homelessness, I just give the example of Larkin Street, which has proven you can solve homelessness if you're committed and you resource that commitment through action."

- The Honorable Gavin Newsom, Mayor,
The City and County of San Francisco

Paid for by the generous
contributions
of Larkin Street Youth Services'
Community of Supporters



Larkin Street Youth Services is a San Francisco-based service organization dedicated to helping youth who are living on the streets through no fault of their own. Larkin Street provides them with the full spectrum of support they need, from shelter to medical care to job training, to give them the opportunity they deserve to reach their potential as adults.

Dear Friends,

This has been a year of milestones and transitions at Larkin Street Youth Services. In 2004, we celebrated Larkin Street's twentieth year of service to homeless and at-risk youth, began implementation of a five-year strategic plan, and welcomed new staff to our leadership team. Throughout this year of change, Larkin Street has focused steadfastly on its mission of helping youth exit street life for good.

While many of the obstacles that homeless and at-risk youth struggled with twenty years ago persist today — histories of abuse and neglect, substance abuse, and mental health challenges — today's youth also face new and more complicated circumstances. So many of the young people Larkin Street now serves come from homes where parents are facing their own battles with addiction and HIV. Many reach adolescence without ever experiencing a model for "home" or "family" — a safe place with people who take care of you. On the streets, easy access to more addictive drugs and the threat of violence jeopardize their physical safety and wellbeing. Preoccupied with surviving day-to-day, they may have little hope for a more stable life, and few of the skills they need to put themselves on a path that will lead there.

That's where Larkin Street comes in, offering a safe and nurturing place for youth who find themselves on the streets. In twenty years, we have grown from a neighborhood drop-in center into a nationally-recognized, comprehensive continuum of services for homeless and runaway youth. Larkin Street provides them with the full spectrum of support they need, from shelter to medical care to job training, to give them the opportunity they deserve to reach their potential as adults.

As the needs of our young people continue to evolve, so do we. Within the last year, the agency launched two new programs — LEASE and the Castro Youth Initiative (CYI) — in direct response to the emerging needs of our clients. LEASE provides emancipating foster youth with safe, stable housing for up to two years. CYI provides young people in the Castro neighborhood with housing and case management and links them to supportive care in the community.

Developed through an agency-wide effort of the Board and staff at all levels, Larkin Street's current strategic plan envisions targeted program expansion aimed at filling gaps in the agency's continuum. The LEASE and CYI programs advance this strategy of purposeful growth and are evidence of our continuing commitment to doing what we do best: providing young people with the help and support they need to make a new life beyond the streets.

A remarkable community makes our work possible. The agency depends on the generosity of thousands of donors, and the hard work and commitment of 19 dedicated board members, 114 skilled staff, and more than 300 loyal volunteers. It is because of your investment in Larkin Street that we were able to provide help and hope to 2,700 young people last year, ensuring that they felt safe and supported as they move toward a brighter future beyond the streets.

Sincerely,

Paul R. Mohr
Chair, Board of Directors

Virginia A. Price
Executive Director

Larkin Street Programs

CRISIS AND STABILIZATION

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| Outreach | Works on the frontlines to locate and assist youth on the streets. Teams of trained staff and volunteers offer HIV prevention and education materials, invite youth to the Drop-In Center, and serve as the eyes and ears of the agency. | 5,245 Contacts |
| The Drop-In Center | Open daily, offering young people access to food, showers, and trained counselors as well as a range of recreational and therapeutic activities in a safe, drug-free environment. | 464 Youth served |
| Haight Street Referral Center | An information and referral resource facility in the Haight-Ashbury neighborhood. | 577 Youth served |

HOUSING SERVICES

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| Diamond Youth Shelter | A 20-bed facility providing emergency overnight shelter for young people between the ages of 12 and 17; it is open 365 days a year and offers hot meals, showers, counseling services, referrals and information, as well as a safe refuge from the streets. | 135 Youth served 1,873 Shelter nights |
| Lark-Inn for Youth | The first and only full-service center specifically designed to meet the needs of youth between the ages of 18 and 24. The 40-bed facility provides emergency and interim housing as well as direct access to Larkin Street's comprehensive continuum of employment, education, and health services. | 335 Youth served 12,441 Shelter nights |
| Avenues to Independence | A unique transitional living program for young adults, ages 18 to 24, designed to assist them in making a successful transition to independent life by offering housing for up to eighteen months coupled with education, career counseling, and life skills development services. | 34 Youth served 4,243 Bednights |
| The LOFT | A nine-bed transitional living facility specifically designed to meet the unique needs of homeless youth under age 18 for whom family reunification is not possible, providing these youth with a safe, stable place to live while working to achieve their educational and employment goals. | 24 Youth served 2,024 Bednights |
| Ellis Street Apartments | Provides permanent housing, coupled with an array of support services, to homeless youth ages 18-24. | 24 Youth served 7,094 Bednights |
| LEASE | A new supportive residential program for youth who have emancipated from San Francisco's foster care system. | 21 Youth served 957 Bednights |
| Castro Youth Initiative | Larkin Street's newest program provides permanent housing and supportive services to homeless and runaway youth ages 18-24, many of whom identify as lesbian, gay, bisexual, or transgender (LGBT). | 5 Youth served 449 Bednights |

EDUCATION & EMPLOYMENT

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| HIRE UP | Offers a broad range of customized employment and educational services that allow youth to complete their education, access the latest technology, gain and retain career-track employment, and ultimately achieve personal and financial independence. | 435 Youth participants |
|---------|---|------------------------|

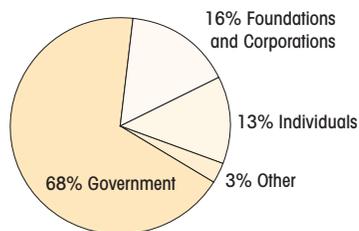
HIV SPECIALTY SERVICES

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| Assisted Care Program | Offers 24-hour care and medical support in a 12-bed residential facility that was the nation's first licensed residential care program for youth living with HIV/AIDS. | 15 Youth served |
| Aftercare Program | Complements medical services with rental subsidies and other housing options as well as case management and access to all Larkin Street services. | 69 Youth served |
| HIV Specialty Clinic | Offers adolescent-centered outpatient care and treatment to any HIV-positive youth. | 59 Youth served |

WRAPAROUND SERVICES

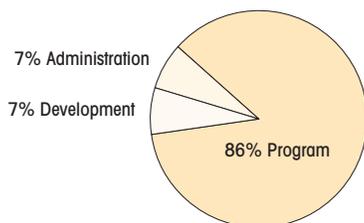
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| Case Management | Provides youth with onsite counselors and case managers to help set goals and create a plan to reach them. | 631 Youth served |
| The Medical Clinic | Operated in collaboration with the San Francisco Department of Public Health's Community Health Programs for Youth, offers on-site, free, comprehensive medical care and confidential HIV testing, counseling, and treatment, as well as referrals and educational materials. | 493 Youth served 2,089 Appointments |
| Mental Health and Substance Abuse | Integrated into Larkin Street's comprehensive continuum of services to help address the complicated issues many homeless youth face due to their traumatic histories of abuse and neglect. | 594 MH Youth served 586 SA Youth served |

Annual Report 2003/2004



REVENUE

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|-------------------------------|------------------|
| City, State, and Federal | 6,253,026 |
| Foundations and Corporations | 1,501,471 |
| Individuals | 1,158,296 |
| Religious and Civic | 28,154 |
| Interest | 1,176 |
| Special Events | 232,739 |
| Loss on disposal of equipment | -5,677 |
| Other | 37,276 |
| Total Revenue | 9,206,460 |



EXPENDITURES

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|--|------------------|
| Program Services | |
| Drop In | 647,191 |
| Outreach | 289,527 |
| Volunteer | 94,431 |
| Education | 30,830 |
| Medical Clinic | 73,347 |
| Haight Street Referral Center | 79,362 |
| HIRE UP | 782,158 |
| Aftercare | 532,925 |
| Assisted Care | 714,154 |
| HIV Specialty Clinic | 384,853 |
| Diamond Youth Shelter | 517,738 |
| Avenues to Independence | 589,264 |
| Lark Inn | 1,002,913 |
| The LOFT | 554,351 |
| Research and Evaluation | 229,007 |
| Internship | 45,544 |
| Substance Abuse and Mental Health | 407,732 |
| Ellis Street Apartments | 159,679 |
| LEASE | 325,073 |
| Castro Youth Initiative | 6,745 |
| Total Program Services | 7,466,822 |
| Administration | 572,614 |
| Development | 571,912 |
| Total Administration | 1,144,526 |
| Total Expenditures Before Depreciation | 8,611,348 |
| Depreciation Expense | 37,841 |
| Total Expenditures | 8,649,189 |

Demographics

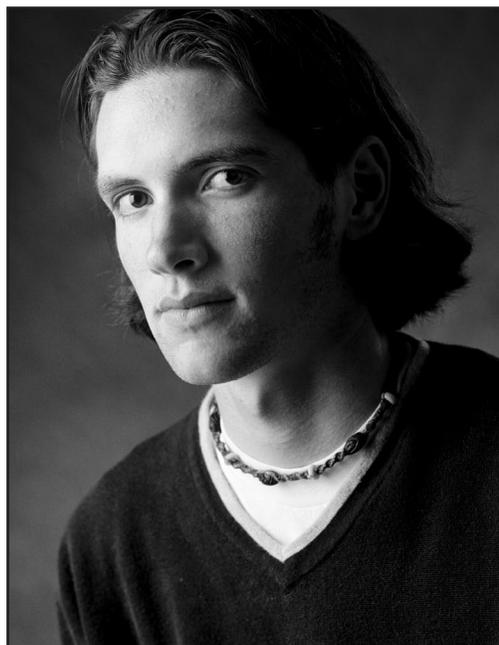
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|------------------------|-----|
| African American | 27% |
| Asian/Pacific Islander | 4% |
| Caucasian | 42% |
| Latino/a | 15% |
| Multiracial or other | 8% |
| Native American | 3% |

| | |
|--------------|-----|
| Age | |
| 13 and under | <1% |
| 14 | 1% |
| 15 | 2% |
| 16 | 3% |
| 17 | 6% |
| 18 | 10% |
| 19 | 14% |
| 20 | 12% |
| 21 | 12% |
| 22 | 10% |
| 23 | 13% |
| 24 and over | 16% |

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|------------------|-----|
| San Francisco | 19% |
| Other Bay Area | 15% |
| Other California | 17% |
| Out of state | 42% |
| Out of country | 7% |

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|-------------|-----|
| Male | 61% |
| Female | 35% |
| Transgender | 3% |

| | |
|---------------------------------------|-----|
| Heterosexual | 69% |
| Gay, lesbian, bisexual or questioning | 26% |
| Unknown | 5% |



"This is a place where kids can get themselves together. I've learned that there are a lot of opportunities out there, but living on the streets — that's not going to get you anywhere." —Andre



YOUTH SERVICES

Mayor's Office Estimates

4,000

Youth Living on the Streets in San Francisco Each Year

Total Youth Served

by Agency in 2003/2004:

2,700

Officers

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 Ex-Officio, Virginia A. Price

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