Celebrating 25 Years of helping kids get off the street for good.
Larkin Street Youth Services’ mission is to create a continuum of services that inspires youth to move beyond the streets.

We will nurture potential, promote dignity, and support bold steps by all.

“Larkin Street helps youth learn that you can be successful no matter what your background. There is still hope.”

- Matt
Dear Friends,

The year of 2009 was, for Larkin Street Youth Services, one of challenge on the one hand, and celebration on the other. The challenge, of course, can be summed up in one phrase: the economy. Like so many of our colleagues in the non-profit community, economic uncertainties and pressures made serving the growing needs of homeless youth more difficult than ever. Yet this was also the year that we celebrated our 25th Anniversary at Larkin Street. Despite the challenges during this Anniversary year, our agency accomplished a number of significant objectives and milestones that we would like to share with you in this annual report.

THE CHALLENGES

Without question, the slumping economy had serious implications for our client population: Additional stress on families and a weak job market led to an increased demand across programs. Over the past fiscal year Larkin Street experienced a 25% increase in the utilization of emergency services, a 27% increase in individual services, and a 34% increase in housing nights at our transitional housing programs.

And of particular note: a decline in private funding sources – paired with uncertain public funding sustainability, caused us to institute cost-saving measures including a painful round of staff lay-offs, reduction in compensation levels, and cross-departmental operating cutbacks.

THE ACCOMPLISHMENTS

Yet clearly our programs and our organization are working:

• In the 2008-09 fiscal year Larkin Street served over 3,600 runaway and homeless youth in San Francisco — 64% of the estimated total — and we operated 85% of the beds allocated to homeless and runaway youth, city-wide.

• Our housing programs kept youth off the streets for a total of over 86,000 nights.

• 80% of the youth who completed our comprehensive programs exited street life (this is up from 74% in the prior year).

• We closed the 2008-09 fiscal year with a balanced budget, contributing 84 cents of every dollar directly to our programs.

THE CELEBRATIONS

And we had other important reasons to celebrate throughout the year:

With generous underwriting from BlackRock (formerly Barclays Global Investors) we proudly published our history: Larkin Street Youth Services, The First 25 Years, written with grace and candor by one of our valued founders, Bill Campbell. We introduced this wonderful book at our seventh annual Paving the Way Gala, where we were honored to present U. S. Senator Dianne Feinstein with the Anne B. Stanton Award for Extraordinary Leadership and Dedication to Bay Area Youth.
Following a successful two year capital campaign to raise the funds, we were able to launch the construction of our Diamond Youth Shelter for underage youth. As of this writing, the building has been completed, it is beautiful, and our kids will be moving in at the beginning of 2010.

While our private funding diminished, our base of volunteers, both for groups and for individuals, flourished. We will be forever grateful to these kind and generous friends who took advantage of our expanded opportunities to paint, cook, tutor, garden, and so much more.

Our tradition of building strong bonds within the community was even more at the forefront this past year. We strengthened reciprocal partnerships with Edgewood Center for Children and Families, Hamilton Family Services, and Family Service Agency, and became the fiscal sponsor for the Third Street Youth Center and Clinic. We are continuing to work with our colleagues at Huckleberry Youth Programs on a long term plan to collaborate on the establishment of a multi-purpose service center to be located in the Haight district of San Francisco.

Of note is that this year we are providing in this report an overview of our Knowledge Leadership initiative, i.e., our plan to share the knowledge we have gained in the past 25 years with other service providers in an effort to influence best practices and inform policymakers to impact the development of sound public policy related to homeless youth and runaway youth and those youth at risk for becoming homeless. This is not a new initiative for us, but it is certainly one whose time has come, given the rapid economic and social changes being brought about at the federal, state, and local levels.

LOOKING FORWARD

We are deeply grateful to all of you, our many generous donors and volunteers who have contributed your financial support, time, and talent over this past year and in previous years as well. It is thanks to all of you, along with the excellent work of our extraordinary staff and our very capable board, that we have been able to sustain our fiscal stability.

Though the economy now seems to be settling, we continue to face economic pressures. Our most important goal going forward is to sustain and enhance the programs we provide our youth in this time of immense need…to continue our mission’s work of getting youth off the streets, for good. With your help, we can do this.

Warmest regards,

Sherilyn Adams
Executive Director

Chris Brahm
Chair, Board of Directors
July 2008 – June 2009 Program Statistics and Youth Served

- Total unduplicated youth served: 3,621
- Street Outreach contacts: 5,516
- Youth served at the Drop-In Center: 944
- Youth served at the Haight Street Referral Center: 1,641
- Total housing nights: 86,064
- Emergency housing, youth served: 435
- Transitional housing, youth served: 328
- Permanent housing, youth served: 30
- Youth accessing Hire Up, Education and Employment Center: 1,045
- Youth employed: 111
- Average starting wage per hour: $10.82
- Youth graduated from Job Readiness Class: 85
- Youth enrolled in on-site school: 113
- Youth participating in GED preparation: 151
- Youth obtaining a GED: 26
- Youth enrolled in postsecondary education: 96
- Youth provided with services from the Medical Clinic: 746
- Youth that received HIV prevention services: 1,081
- Number of art program workshops: 352
July 2008 – June 2009 Revenues and Expenses

REVENUES

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>City, State and Federal</td>
<td>8,150,885</td>
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<tr>
<td>Foundation Grants</td>
<td>946,371</td>
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<tr>
<td>Individual &amp; Corporate Contributions</td>
<td>1,873,800</td>
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<tr>
<td>Other Contributions</td>
<td>53,754</td>
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<tr>
<td>Special events, net</td>
<td>613,454</td>
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<tr>
<td>Interest and investment income</td>
<td>11,412</td>
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<tr>
<td>Other Revenue</td>
<td>60,134</td>
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</table>

**Total revenue and support** 11,709,810

EXPENSES

<table>
<thead>
<tr>
<th>Expense</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
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<td>Program Services</td>
<td>10,422,318</td>
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<tr>
<td>General &amp; Admin</td>
<td>1,064,513</td>
</tr>
<tr>
<td>Fundraising</td>
<td>826,264</td>
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</tbody>
</table>

**Total expenses** 12,313,095

CHANGE IN NET ASSETS  (603,285)*

* Larkin Street showed a small surplus from operations, but an overall deficit, reflecting expenditures associated with multi year grants received and recorded as revenue in prior years.

**SOURCES OF REVENUE**

- Public Sources 70%
- Private Contributions 16%
- Foundation 8%
- Other 1%
- Events 5%

**ALLOCATION OF EXPENSES**

- Programs 84%
- Administrative 9%
- Fundraising 7%
Knowledge Leadership

Larkin Street is committed to sharing knowledge with both service providers to influence best practices in service delivery and with policy-makers to impact the development of sound public policy related to homeless youth. This is achieved through various activities including publications, conference and community presentations, training, technical assistance, and advocacy. The goal of the Knowledge Leadership Initiative is to extend Larkin Street’s impact beyond San Francisco and the youth we serve through program services.

Publications

Last year Larkin Street added four new publications related to the issues and needs of runaway and homeless youth to the agency’s growing resource library.

Youth Homelessness in San Francisco: 2008 Report on Incidence and Needs, is an annual publication that provides an overview of the incidence of youth homelessness in San Francisco, the needs of the population, and Larkin Street’s response. The brief Behavioral Health Issues among Homeless Youth was published November 2008. Homeless youth are impacted to a high degree by mental health and substance use issues. This report provides a summary of these issues which create additional barriers to exiting street life and making successful transitions to stability.

The summary report Housing as HIV Prevention: Reducing Risk among Homeless Youth was published December 2008. This Executive Summary provides key points from Larkin Street’s research project that examined the role of housing in reducing risk for HIV among homeless youth. The report concludes that housing is an important step in stabilizing youth and reducing their participation in high risk behaviors and therefore it is an important component in HIV prevention for this high-risk population.

The brief Disconnected Youth was published in March 2009. The report provides an overview of youth, ages 16-24, who are characterized by their disconnection from education, the workforce, and networks of social support. It also describes the unique set of service needs and the range of services required to reconnect these youth and assist them to make the transition to independent, self-sufficient adulthood.

Conferences

Last year, Larkin Street provided 17 conference presentations in 6 states. Topics included housing/homelessness, disconnected/transitional youth, behavioral health, HIV/AIDS, and workforce development. The conferences that Larkin Street staff attended include:

» National Pathways to Adulthood Conference
» American Public Health Association Annual Meeting
» National Youth Development Symposium
» National Health Care for the Homeless Conference
» National Runaway and Homeless Youth Grantee Conference
» Taking Action Conference

Larkin Street Conference

Larkin Street hosted “Mind the Gap: Effective Strategies for Meeting the Needs of Transition Age Youth,” its first conference on youth homelessness in January 2009. The conference brought together more than 170 service providers and experts in the field to share their knowledge in order to improve service delivery for disconnected transition age youth who are most likely to fall into the gap and become homeless.

To view the reports and briefs visit: www.larkinstreetyouth.org/news/in-brief2.php
COMMUNITY INVOLVEMENT

From individual long-term volunteers to one-time group project volunteers, the community has been gracious in their time and their support of Larkin Street and our youth. Our community partnerships are invaluable as groups are able to accomplish done-in-a-day projects that make a lasting impact on our sites including creating a garden at our transitional living programs and cooking meals at our shelters. Our long-term volunteers and mentors, some of whom have been with the agency for 5, 10 and 19 plus years, continue to show our youth that the community cares and is here to support them. We are truly grateful for the dedication and talent that all of our volunteers, mentors, interns and community and corporate partners share with our programs and youth.

July 2008 – June 2009
Volunteer Support

Program Volunteers 77
Mentors 10
Interns 26
Holiday Volunteers 100
Group Volunteers 156

Total Volunteers 369
Total Volunteer Hours 9,148

Community and Corporate Volunteer Groups

We thank the following companies and groups for their time and dedication:

Bain & Company, Inc.
Bridgespan Group
Calvary Presbyterian Church
Charles Schwab & Co., Inc.
Dartmouth College
Deloitte & Touche USA LLP
Gap, Inc.
Google
Grant Thornton
Levi Strauss & Company
Old Navy Corporation
Robert Half International
Rotary Club of San Francisco
Salesforce.com
Triage Consulting Group
Varsity Technologies
On July 26, 2009, 14 team members conquered 13.1 miles at the San Francisco Half Marathon in addition to raising over $31,000 in support of Larkin Street. The theme this year was the “Drive for 25” in honor of Larkin Street’s 25th Anniversary year and the team members exceeded the fundraising goal of $25,000.

There were several return members, Jim, Stephen, and Abdi for a third year and Ray and Sarah for their second year. Several staff participated and we were delighted to have former Executive Director, Anne Stanton, join us as well. Many community members and Larkin Street friends joined the team including Linda who trained from her home in Los Angeles.

**Team Larkin Street 2009**
The Drive for 25 –
to raise $25,000
for our 25th anniversary
July 26, 2009

**Congratulations to Team Larkin Street 2009:**
Matt Bartek
Nitti Champaneria
Silvia Damen
Joseph Filippone
Ray Fort
Jocelyn Friel
Jim Gibson
Abdi Habad
Maryalice Kelley
John Kirtland
Stephen Koch
Linda Martin
Bill McCullough
Sarah Ornellas
Anne Stanton

**Special thanks to the following people and companies for their support:**
Brett Lamb & Fleet Feet Sports San Francisco
Coach Marathon Matt
Our seventh annual Paving the Way gala event kicked off Larkin Street’s 25th anniversary year raising over $500,000. Senator Dianne Feinstein was the honored guest at the Gala and was presented with the Anne B. Stanton Award for Extraordinary Leadership and Dedication to Bay Area Youth. As Mayor of San Francisco in the early 1980s, Senator Feinstein secured critically important city funding and a federal demonstration grant to enable the organization to begin and continue offering services to youth living on the streets of San Francisco. Thank you to all of our sponsors, supporters and guests.

Larkin Street has truly set the standard for youth services. For the past 25 years, the organization has provided vulnerable young people in San Francisco with a safe harbor when they have nowhere else to turn – and have helped more than 70,000 runaway and at-risk young men and women get back on their feet.

– Senator Feinstein

The fourth annual Bay Area CFO of the Year Awards, honoring Bay Area CFO finalists and winners in seven categories, was attended by 400 local business leaders and raised over $360,000 in support of Larkin Street. A special thank you to the 2009 Title Sponsor, Deloitte. Congratulations to the winners of the 2009 Bay Area CFO of the Year Awards.

These awards honor the best of the best. These financial leaders exemplify the professionalism, integrity, resilience and mastery of key skills that make a great CFO. What better cause to invest in—the youth who are the future of our Bay Area community.

– Mary Huss, Publisher, San Francisco Business Times

**LIFETIME ACHIEVEMENT AWARD**

**Peter A. Darbee**
PG&E Corporation and Pacific Gas and Electric Company

**CFO OF THE YEAR**

**Daniel J. Heinrich**, The Clorox Company Public Company with revenues above $500MM

**Martin A. Kropelnicki**, California Water Service Group Public Company with revenues up to $500MM

**Nathan Brostrom**, UC Berkeley Non-Public Company

**Jack Jenkins-Stark**, BrightSource Energy, Inc. Venture-Backed Company

**Paul Sussman**, Tenderloin Neighborhood Development Corporation Community Service

**Byron H. Pollitt**, Visa Inc. Transformation Agent
The Larkin Street staff taught me how to save, they invested so much in me so that I have my own apartment, I am paying bills, and am working hard and saving.

- John
WAYS TO GET INVOLVED

VOLUNTEER
Join the Larkin Street community as a program volunteer (3 hours a week for 6 months), group volunteer, help at the holidays or provide your talents for one-time or on-going projects.

Attend the next orientation:
www.larkinstreetyouth.org/volunteer
Email: volunteer@larkinstreetyouth.org
Call: (415) 673.9011 ext. 221

GIVE
Give a gift to Larkin Street through the annual fund, planned giving, corporate matching gifts, honor and memorial gifts or gifts of stock. You can also give an In Kind donation.

Donate now online:
www.larkinstreetyouth.org/donate

In Kind Donation Wish List:
http://www.larkinstreetyouth.org/donate/wishlist.php

ATTEND
Attend or sponsor a Larkin Street event. Larkin Street hosts two large signature fundraising events and a number of smaller cultivation events. We also participate in many third party events.

Paving the Way Gala
March 4, 2010
www.pavingthewaygala.com

Team Larkin Street
Run and Save Lives, May –July, 2010
www.teamlarkinstreet.org

Bay Area CFO of the Year Awards
May 26, 2010
www.cfoawards.org

LEARN
Take a Tour, attend a youth graduation, or come to a breakfast with our Executive Director to learn more about how we are serving youth and to see our programs in actions.

Take a Tour – at any time

Celebrate at a Youth Graduation – monthly

Attend a Breakfast with the Executive Director – quarterly

Enjoy a Wine & Cheese Reception – throughout the year

For further information or to make a donation, please contact the Chief Development Officer at (415) 673.0911 ext. 301.
July ’08 – June ’09
Donors

INDIVIDUAL GIVING

$100,000 and Greater
Patricia C. Dunn and William W. Jahnke
Swarzenski Family
Revocable Trust

$25,000 to $99,999
Chris and Jennifer Brahms
Tim and Beth Emanuels
Tom Hazuka
Honey and Peter Johnson
Virginia Lopez
Helen Steyer

$10,000 to $24,999
Barbara and Gerson Bakar
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John Harrington
Peter Bausch
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Mike Beckius
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Rena Branstien
Ann and Ray Brown
Joanna Bueche
and Timothy Pueyo
Pete Bullard
and Andrew Ogus
Katherine and
T. Robert Burke
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and Jim McCann
Christopher and
Kathleen Carpo
Mr. Leslie Chad and
Ms. Tanda Neundorf

$5,000 to $9,999
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Gologorsky
Paige and Mike Graziano
Jennifer and Gary Guerrero
Greg Hagwood
Anne Halsted and
Wells Whitney
Nancy H. Handel
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Peter D. and Florence Hart
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Kara Hender
Carolyn and Chip Herman
Deirdre and Christopher
Hockett
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Charitable Foundation
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Kristin Horne
Mary Huss
Margot Hyun
Dorothy and Bradford
Jeffries
Katharine and Douglas
Johnson
Catharine and John Kalin
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Kurt Keade
Linda Kim
Stephen Koch
and Kathryn Nyrop
James and Sally Krueger
Drs. Marilyn and Bernd
Kutscher
Bernard Francis Kyle and
James W. Schmidt, Jr.
Ross Lajeunesse
Jason LaMacchia
and Karen Prince
Trent Latta
and Laura Kennedy
Stacey Lawrence
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and Lee Munson
T.G. Zimmerman

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Kyle Anderson
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Fay Zenoff
Mark A. Ziering

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Heather Baroness
e and Jesse Byler
Amy Barron
Pamela and Douglas Barry
Marie Bartie
Emily Bates
Neal Battersby
Joyce and Joseph Behar
Bruce Bell
Tina Bell
Jennifer Benson
Barbara F. Bentley
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California Emergency Management Agency
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San Francisco Department of Children, Youth and Their Families
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  AIDS Office
  Community Behavioral Health Services
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A roof over my head, always somewhere to get food, job skills, this is what Larkin Street has provided for me. Having this support allows me to see a lot more potential in myself.

- Ellie