“From YouthForce to JRC and then housing, Larkin Street has helped me, a lot. I’m back on track and starting my first semester at SF City College. Thank you Larkin Street Youth Services.”

– Ellen

WE BELIEVE THAT WITH A LITTLE COMPASSION, GUIDANCE AND SUPPORT, ANYTHING IS POSSIBLE.
The mission of Larkin Street Youth Services is to create a continuum of services that inspires youth to move beyond the street. We will nurture potential, promote dignity, and support bold steps by all.

"Being on the streets is really tough. I go days without eating, weeks without showering, and it hurts and is embarrassing. I like sleeping in beds, not the cold street. I don't want to be homeless anymore."

— Jono
Dear Friends,

Vicki came to a Larkin Street Youth Services housing program from the foster care system. A bright and internally driven young woman, Vicki had been removed from her home and placed in the system to escape parents whose severe abuse and neglect prevented her from progressing academically, emotionally, and socially. In spite of all the barriers in her path, Vicki possessed a strong desire to go to college. With the same resilience, tenacity and hope that characterize so many of our youth, Vicki worked closely with Larkin Street staff. Responding quickly to their guidance and support, she graduated from high school and is now on full scholarship at UC Berkeley.

For some of our youth, life’s challenges are more daunting and their journey off of the streets is longer. Mike, abandoned at a young age by his parents, had spent two years living on the street, facing all the violence and danger that comes with street life. He came to our shelter at Larkin Street, and with the support of our staff he was able to eventually move into our transitional housing. Mike is now working part-time and going to City College.

At Larkin Street, we recognize and celebrate both of these examples, and all of those in between, as wonderful testimonials to resilient young people making important steps toward healthier and happier lives with the help of our agency.

We were fortunate that the remarkable generosity of our supporters and funders helped us successfully navigate the bumpy economy over the last four years, providing the opportunity for us to serve Vicki and Mike and over ten thousand other young people like them...deserving young people with bright futures who need help closing the past chapters of abuse and neglect at the hands of parents or guardians, and opening new chapters to healthy lives, education and self-sufficiency. In fact, 3 out of 4 young people like Vicki and Mike who complete our comprehensive programs exit street life. For Vicki, Mike and the thousands of other young people that we serve each year, we so appreciate your support and help, especially in these uncertain economic times.

Looking back over 2010-11, Larkin Street’s performance was strong and was directly on point with its mission. We served over 3,100 homeless and runaway youth, providing them with everything from a warm meal or medical attention for a malady, to the opportunity to be housed, to go to college, and to get a job. Larkin Street operates the majority of the housing available in San Francisco for at-risk youth, and through our residential facilities we kept these young people off the streets for over 83,000 nights. Over 1,000 youth accessed Hire Up, our education and employment program where, among many other things, we helped 143 formerly homeless youth enroll in post-secondary education and 153 youth secure job placements. Over 650 of the young people we served were seen in our medical clinic. We accomplished all this and much more while 86 cents of every dollar raised were contributed directly to our programs, while maintaining a balanced budget, and while obtaining another clean audit opinion from the agency’s independent auditing firm.

Looking forward, we have a number of important strategic opportunities in our immediate future, and with the help of our very capable friends at Bridgespan and Bain & Company we will be renewing our five year strategic plan in 2012 to address them. Our goals include enhancement of our current programs, most notably ROUTZ - our mental health program, and Hire Up - our education and employment program. In addition, we are expanding our housing in San Francisco to accommodate more homeless youth, and we are continuing to evaluate expansion of our programs within and outside of San Francisco as unmet client demand dictates. Secondly, thanks to the assistance of our generous partners at Deloitte, we are already deeply involved in a plan to significantly upgrade our technology infrastructure, including both internal and external capabilities. This will enable us to better measure outcomes, better report to our constituents, and better serve our youth. Finally, we are working to develop a long term financial plan that is designed to further enhance and diversify our funding base to support these strategic initiatives well into the future.

Above all, we are grateful to all of you, our donors, volunteers, and friends, for your consistent support over the last few years and especially in 2010-11. Together, we have helped thousands of homeless and runaway youth get off the streets and get themselves on a path to achieve their potential. On behalf of Vicki, Mike, and so many at-risk young people like them, thank you for standing so generously with us to ensure a bright future for them.

Warmest regards,

Sherlyn Adams
Executive Director

We want to pay special tribute to Pattie Dunn, a cherished friend, colleague, mentor and board member who passed away in December 2011. As generous Bay Area philanthropists and cornerstone members of the Larkin Street family, Pattie and her husband, Bill Jahnke, have been a warmly caring, extremely passionate and convention challenging duo whose singular efforts have proven truly transformational for Larkin Street over the last nearly 10 years. Pattie was a thoughtful and experienced leader whose wisdom and insights directly resulted in improved operations and a clearer strategy for the organization. She was deeply involved as a board member, volunteering many hours of her time working with other board members, with staff, and with her community and corporate partners, all in support of Larkin Street’s mission of helping young people get off the street for good. In addition, she had a very personal and deep seated empathy for the young people that the agency serves. We will greatly miss Pattie’s incredible wit and sense of humor, her battle-tested leadership, her brilliant mind, and her warm and generous heart.

Phil Estes
Chair, Board of Directors
July 2010–June 2011 Program Statistics and Youth Served

Total unduplicated youth served: 3,175
Street Outreach contacts: 10,249
Youth served at the Drop-In Center: 885
Youth served at the Haight Street Referral Center: 1,725
Total housing nights: 83,782
Emergency housing, youth served: 467
Transitional housing, youth served: 305
Permanent housing, youth served: 24

Youth accessing Hire Up, Education and Employment Center: 1,073
Youth employed: 153
Average starting wage per hour: $11.13
Youth graduated from Job Readiness Class: 107
Youth participating in education services at the Drop-In Center: 155
Youth participating in GED preparation: 216
Youth obtaining a GED: 17
Youth enrolled in postsecondary education: 143
Youth provided with services from the Medical Clinic: 654
Youth that received HIV prevention services: 816
Number of art program workshops: 609

PLACE OF ORIGIN

- California: 56%
- San Francisco: 34%
- Other Bay Area: 27%
- California Non-Bay Area: 39%
- Other States: 29%
- International: 15%

ETHNICITY

- African American: 30%
- White/Caucasian: 27%
- Latino/a: 18%
- Multiracial: 11%
- Asian/Pacific Islander: 5%
- American Indian: 3%
- Other/Unknown: 6%

GENDER

- Male: 62%
- Female: 33%
- Transgender MFT: 3%
- Transgender FTM: 1%
- Other: 1%

AGE

- 12-17: 9%
- 18-20: 36%
- 21+: 55%

SEXUAL ORIENTATION

- Heterosexual: 65%
- Gay: 14%
- Bisexual: 11%
- Lesbian: 4%
- Questioning/Other: 6%
JULY 2010 – JUNE 2011 REVENUES AND EXPENSES

REVENUE
City, State and Federal 9,094,680
Foundation Grants 3,097,256
Individual & Corporate Contributions 1,463,088
Other Contributions 181,971
Special Events, Net 859,863
Interest and Investment Income 625
Other Revenue 56,099

TOTAL REVENUE AND SUPPORT 14,753,582

EXPENSES
Program Services 11,839,714
General & Administrative 1,047,552
Fundraising 881,258

TOTAL EXPENSES 13,768,524

CHANGE IN NET ASSETS 985,058

SOURCES OF REVENUE
Public Sources 62%
Foundation 21%
Private Contributions 11%
Events 6%

ALLOCATION OF EXPENSES
Programs 86%
Administrative 8%
Fundraising 6%
Knowledge Leadership

Larkin Street is committed to sharing knowledge with both service providers to influence best practices in service delivery and with policymakers to impact the development of sound public policy related to homeless youth. This is achieved through various activities including publications, conference and community presentations, training, technical assistance, and advocacy.

Conferences and Technical Assistance

Last year Larkin Street presented at 11 professional conferences. Topics included housing models for youth, program evaluation, nonprofit management, and workforce development. The agency conducted 20 trainings to other services providers related to our service model and organizational development. In addition, 77 instances of technical assistance were provided to other service providers, which included distribution of 71 publications.

Publications

*Youth Homelessness in San Francisco: 2010 Report on Incidence and Needs* is an annual publication that provides an overview of the incidence of youth homelessness in San Francisco, the needs of the population, and Larkin Street’s response.

*Unaccompanied Youth in San Francisco: Population Estimate and Shelter Utilization* addresses two main issues, the lack of a population estimate for unaccompanied youth and a perceived underutilization of homelessness services by this population.

*Creating Pathways to Employment for Homeless Youth* discusses the importance of employment and living wage jobs as a key component to self-sufficiency for homeless youth.

*2011 Legislative Recommendations* brief provides an overview of current State and Federal legislation that impacts homeless youth.

Selected Advocacy Activities

**Statewide Convening on Homeless Youth Policy** The convening, organized by the John Burton Foundation and the California Coalition for Youth, included a press briefing by Senators Alan Lowenthal and Carol Liu. The senators highlighted a report that identifies significant gaps in the safety net for homeless youth in California and introduced three legislative proposals aimed at combating the growing problem of youth homelessness.

**The Assembly Select Committee on Homelessness** This committee was formed at the request of Assembly member Toni Atkins (D – 76th) to gain a better understanding of the extent of homelessness statewide, services needed to reduce and eliminate homelessness in California, and current programs available to address homelessness statewide with the goal of developing a coordinated statewide response. Larkin Street was represented at the initial kick-off meeting held in Sacramento and the Youth, Women and Families Meeting which, was held in Los Angeles.

**National Alliance to End Homelessness Lobby Day** The annual Lobby Day, conducted as part of the National Conference on Ending Homelessness, provides an opportunity for a coalition of service providers from California to engage with policymakers, such as Senator Boxer and Senator Feinstein, around the issue of homelessness and to discuss the impact of policies on local communities as well, as community solutions to address homelessness.
Volunteers
As a community-based nonprofit organization, Larkin Street Youth Services depends upon the support and input of the community for its success. A vital aspect of this support is volunteerism. Individuals and groups contribute valuable skills in numerous ways including tutoring twice a week, beautifying our spaces, sorting donations, and hosting an activity nights. Their energy, creativity, time, and passion supplement Larkin Street’s ability to provide high quality, responsive services for youth across a continuum of care and we thank them for their support.

July 2010– June 2011 Volunteer Support

<table>
<thead>
<tr>
<th>Program Volunteers</th>
<th>108</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interns</td>
<td>16</td>
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<tr>
<td>Holiday Volunteers</td>
<td>113</td>
</tr>
<tr>
<td>Group Volunteers</td>
<td>599</td>
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<tr>
<td><strong>Total Volunteers</strong></td>
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</tr>
<tr>
<td><strong>Total Volunteer Hours</strong></td>
<td><strong>19,456</strong></td>
</tr>
</tbody>
</table>

Community and Corporate Volunteer Groups

We thank the following companies and groups for their time and dedication:

PwC
Deloitte & Touche USA LLP
Linden Lab
Grant Thornton
Jillian’s
Room & Board
Bain & Company, Inc.
Federal Reserve Bank
Wells Fargo
Gap, Inc.
Hotel Kabuki
North Carolina State University
Moody’s
Spencer Stuart
Rotaract
Banana Republic
Wilsonwest, Inc.
Pottery Barn
Aperian Global
PG&E Corporation
Starbucks Coffee Company
Macy’s
Visa
Burrill & Co.
University of California Berkeley
Dartmouth College ASB
Calvary Presbyterian Church
San Francisco State University
Adobe Systems Inc.
Levi Strauss & Co.
Charles Schwab & Co. Inc.
Triage Consulting Group
Old Navy
The Congregation Emanu-El
McGraw-Hill
“Once I got into the transitional living program I knew I was in a safe place, I knew I was going to be fine”

- Kenny
Team Larkin Street
Running and Fundraising Team
July 31, 2011
San Francisco Half Marathon

Team Larkin Street and coach Marathon Matt kicked off the fifth year of the running and fundraising team. Seven community members and Larkin Street staff along with a team from Puccini & Pinetti conquered 13.1 miles in the San Francisco Half Marathon and raised over $16,000.

On behalf of Larkin Street and the youth, thank you and congratulations to the Team Larkin Street members:

Patrick Brown
Jessica Esquivel
Lauren Gonzalves
Stephen Koch
Benjamin Nelson
Karen Sommerich
Kasey Tu
Team Puccini & Pinetti

To learn more about Team Larkin Street visit: www.teamlarkinstreet.org

Larkin Street Golf Tournament
September 12, 2011
Lake Merced Golf Club

We would like to thank City National Bank, Title Sponsor and all sponsors and golfers for their participation in making Larkin Street’s 2nd Annual golf tournament such a remarkable success. The weather was beautiful, the course was great, and we were able to raise nearly $45,000.

2011 JPMorgan Chase Corporate Challenge
Benefiting Larkin Street Youth Services
September 21, 2011

Team Larkin Street members, along with a record breaking turnout of over 8,700 participants and 333 companies participated in this year’s JPMorgan Chase Corporate Challenge benefiting Larkin Street Youth Services.

“Larkin Street was honored to be the beneficiary of the Corporate Challenge and grateful for JP Morgan’s continuing support,” said Sherilyn Adams, Executive Director of Larkin Street Youth Services.
The 6th Annual Bay Area CFO of the Year Awards
June 1, 2011
The Westin St. Francis

The Sixth Annual Bay Area CFO of the Year Awards celebrated the Lifetime Achievement honoree and CFO of the Year finalists and winners. A sold-out crowd of over 550 local business leaders attended the event that raised $430,000 in support of Larkin Street.

A special thank you to the 2011 Title Sponsors, Comerica Bank and Deloitte.

Congratulations to the winners of the 2011 Bay Area CFO of the Year Awards.

Winner, Hall of Fame, Lifetime Achievement Award
Larry Carter, Cisco Systems, Inc.
Retired Senior Vice President, Chief Financial Officer and Secretary

Winners of the 2011 Bay Area CFO of the Year Awards:
Thomas Olinger, AMB Property Corporation
Public Company with revenues above $500MM

Willis Newton, Jr., First Republic Bank
Public Company with revenues up to $500MM

Richard Bohling, Woodruff-Sawyer & Company
Non-Public Company

William Waddill, OncoMed Pharmaceuticals, Inc.
Emerging Company

A. William Stein, Digital Realty Trust, Inc.
Transformation Agent

Jeni Izuel, Net Impact
Community Service

Paving the Way
March 10, 2011
The Four Seasons

The 9th annual Paving the Way was hosted by special guests, Mayor Willie Brown and Nancy Bechtle, attended by over 350 community leaders and Larkin Street supporters, and raised a record $600,000. Levi, a Larkin Street client, was presented with the 2011 “Going the Distance” Larkin Street Youth Achievement Award.

“I thank Larkin Street and all the staff I have worked with for this award and for inspiring me to take bold steps,” said Levi. “The staff at Larkin Street helped me with housing that has allowed me the space to further work on my GED and helped me immensely in everything I do.”

Thank you to all of our sponsors, supporters and guests.

Friends of Larkin Street First Annual Gala
February 5, 2011
The Fairmont Hotel

Friends of Larkin Street, a mid-career professionals awareness and fundraising group, hosted its First Annual Gala raising nearly $45,000 to benefit Larkin Street. Attended by over 300 high profile young professionals and Larkin Street supporters, the event boasted a silent auction followed by a live performance by popular 80’s cover band Tainted Love.
Give

Make a donation/ host a donation drive or event
Make a corporate matching gift donation
Make an in-kind donation
Include us in your planned giving and memorial gifts
Give a gift of stock

Donate now online: www.larkinstreetyouth.org/donate

Attend

Attend or sponsor a Larkin Street event.

Paving the Way Gala
March 8, 2012
www.pavingthewaygala.com

Bay Area CFO of the Year Awards
May 30, 2012
www.cfoawards.org

Larkin Street Golf Tournament
September 10, 2012

Visit the events page at: www.larkinstreetyouth.org/events

Volunteer

For a few hours a month to a few hours every week
Reach out to youth on the streets
Help support our Holiday programs for youth
Assist youth in one of our Larkin Street programs
Share your professional talents
Lead the charge on a gift or clothing drive
Help solicit in-kind or auction donations for events

Attend the next orientation:
www.larkinstreetyouth.org
Email: volunteer@larkinstreetyouth.org
Call: (415) 673.9011 ext. 221

Learn

Take a tour, attend a youth graduation or come to a breakfast with our Executive Director to learn more about how we are serving youth and to see our programs in action.

Take a Tour – at any time
Celebrate at a Youth Graduation – monthly
Attend a Breakfast with the Executive Director – quarterly
Enjoy or host a Wine & Cheese Reception – throughout the year

Email: klowry@larkinstreetyouth.org
Call: (415) 673.0911 ext. 301
“Having a roof over my head and staff support has allowed me to pass my GED and get an internship that lead to getting hired full time.”

- Riley
JULY 2010 – JUNE 2011 DONORS

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[$100,000 and Greater]
Patricia C. Dunn and William W. Jahinke

[$25,000 to $99,999]
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Chris and Jennifer Brahm
Charles A. DeMarzo Trust
Blake Grossman
Gary and Kathie Heidenreich
Debbie and Blake Jorgensen
The Estate of Patricia Lamerding
Helen Steyer
John Whiting and Karen Striling
Yssel’s Fund

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Nancy and Joachim Bechtle
Christopher Buchbinder
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  •  Health Resources and Services Administration
US Department of Housing and Urban Development

Larkin Street Youth Services has made every effort to list accurately our donors. If you feel your name has been withheld, or reported incorrectly, please contact the development office at (415) 673.0911 ext. 301.
“Being on the streets is really tough. I go days without eating, weeks without showering, and it hurts and is embarrassing. I like sleeping in beds, not the cold street. I don’t want to be homeless anymore.”

– Jono
“From YouthForce to JRC and then housing, Larkin Street has helped me a lot. I’m back on track and starting my first semester at SF City College. Thank you Larkin Street Youth Services.”

– Ellen