LARKIN STREET YOUTH SERVICES
ANNUAL REPORT 2017
Dear Friends,

While 2017 brought many challenges, the work to prevent and end youth homelessness continued to build. We are elated to see a 13% decrease in the number of young people experiencing homelessness, according to the 2017 San Francisco Point-in-Time Youth Count. This decrease occurred during a time of increased investments, both by our supporters through our Growth Campaign and by the City of San Francisco. If these increased investments reduced homelessness by 13%, just imagine what larger investments could accomplish!

We’re grateful to see the State of California taking the lead on such investments, beginning with an informational hearing on youth homelessness lead by State Senator Scott Wiener and Assemblywoman Bianca Rubio, followed by a new bill to create a statewide Office of Homeless Youth and direct $60 million in funding to address the alarming rise of youth homelessness in California. Please support these initiatives in the months ahead!

Nationally, the groundbreaking Voices of Youth Count study released by Chapin Hall at the University of Chicago revealed that one in 10 young adults between the ages of 18 and 25 experiences some form of homelessness over the course of a year. Because young people often avoid the healthcare system, these counts are extremely difficult, and without dependable data, policymakers are less able to act. The Voices of Youth Count data has already allowed us to advocate for nationwide public funding through A Way Home America’s policy work to end youth homelessness.

The momentum to end youth homelessness continues to grow and we are encouraged by the increased commitments to young people at all levels. Looking ahead, 2018 will bring new challenges and opportunities. We will soon launch an external evaluation of our programs, and begin our next five-year strategic plan, building on the strength of this nationwide momentum.

You are invited to join us in the movement to end youth homelessness. We have a collective responsibility — as a community and as a country — to ensure that every young person can reach their full potential. With the right investments and policies, we can ensure that any experience of homelessness by a young person is rare, brief, and nonrecurring. Together, we can end homelessness for all young people.

In gratitude and community,

Sherilyn Adams
Executive Director

Terry Kramer
Chair, Board of Directors

JOIN US IN THE MOVEMENT TO END YOUTH HOMELESSNESS

REVENUE + EXPENSES

OUR RESULTS

2,500 young people assisted annually

81% exited to stable housing

70% were employed or enrolled in college

60% achieved physical and emotional wellness

BOARD OF DIRECTORS

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REVENUES BY SOURCE

$17,631,355

PRIVATE CONTRIBUTIONS 30%
PUBLIC SUPPORT 62%
EVENTS 7%

FUNDRAISING 5%
ADMINISTRATIVE 11%
PROGRAMS 84%

Other 1%

ALLOCATION OF EXPENSES

$18,662,672

PROGRAMS 84%
FUNDRAISING 5%
OTHER 1%

$19,792,873

81%
18%
1%

60%
40%

Figures are taken from fiscal year 2016-17 audited financial statements. The deficit shown is due to an increase in staffing and infrastructure necessary to deliver high quality services, as well as new rules regarding multi-year pledges that resulted in a timing difference in deferred revenue recognition. For fiscal year 2017-18, public sector revenue is stable, and private sector revenue is well ahead of schedule. With revenue growing and expenses in line, our projections are for a balanced budget for 2018.
The United Way Bay Area and the Mayor’s Youth Job Plus Program joined us for the first “Neighborhood Job Fair” at our Tenderloin headquarters. Over 25 companies attended and conducted interviews with young people ages 16 to 24 from all over San Francisco. Our thanks to all the employers and special guest Supervisor Jane Kim for attending!

This year we completed our $10 million Growth Campaign! Thanks to our wonderful community, we’ve been able to expand our education and employment model, case management, behavioral health services, advocacy work, infrastructure and facilities. Congratulations and thank you very much for supporting our work to end youth homelessness!

Our annual Queer Youth Space at San Francisco Pride was a blast as we held a party in Civic Center Plaza just for young people that offered free snacks, health education, and glitter hair and makeup art. Over the course of the weekend, staff from Larkin Street raised awareness for our services and provided a safe and social space for LGBTQ youth and allies.

In partnership with the UCSF and the San Francisco Department of Public Health, we presented San Francisco’s Biomedical HIV Prevention and Care Continuum for Youth, a poster on HIV prevention and the care needs of LGBTQ youth and youth of color in San Francisco. The presentation identifies findings from the needs assessment, the scope of services currently available, and conclusions about how to reduce health disparities.

The winter season brought reduced health disparities. Larkin Street’s Department supports this work by providing data and insights both about our services and the broader landscape. The result is a well-informed organization that infuses best practices throughout our offerings and frequently shares those learnings with others in the community.

POLICY AND ADVOCACY WORK

In the fall, our Youth Advisory Board led a successful “Get Out the Vote” initiative including registration drives, voter education, and mobilization activities that engaged young people in the political process.

In all, more than 50 young people registered and voted, some for the first time. The Youth Advisory Board also took their voice to the Capitol in April by participating in the California Coalition for Youth’s Taking Action Conference and Legislative Advocacy Day.

Youth and staff at Larkin Street played a key role in successfully advocating for more than $10 million in new local, state, and federal funding to target youth homelessness in San Francisco, including the federal Youth Homelessness Demonstration Program and expanded state Homeless Youth Emergency Program funding.

Our policy and advocacy activities provide information to support policymakers in making sound decisions around youth homelessness. Larkin Street’s Research and Evaluation Department supports this work by providing data and insights both about our services and the broader landscape. The result is a well-informed organization that infuses best practices throughout our offerings and frequently shares those learnings with others in the community.

Our Executive Director Sherilyn Adams was selected by the Robert Wood Johnson Foundation as an Interdisciplinary Research Leader to take part with faculty from UCB and UCSF in a three-year research project exploring the intersection of homelessness and violence among youth.

Two important studies shared new data about young people experiencing homelessness: The San Francisco Point-in-Time Count showed that youth homelessness decreased by about 13% between 2015 and 2017, an important point of proof in the movement to end youth homelessness. Young people and staff at Larkin Street also participated in the visual count in January in partnership with the City of San Francisco. The groundbreaking Voices of Youth Count released by Chapin Hall in November revealed that one in 10 young adults between the ages of 18 and 25 experience some form of homelessness over the course of a year. For decades, a lack of dependable data on the size of this population and characteristics of young people experiencing homelessness has created roadblocks to change. Finally, this year brought the publication of our latest report on the Incidence and Needs of Youth and Young Adult Homelessness in San Francisco. The report provides a comprehensive look at the scope and causes of youth homelessness, barriers to stability, our model and results, and recommendations for the City, State and Federal governments to better address this crisis.

In December, we were thrilled to host the Golden State Warriors’ Kevin Durant at one of our housing programs. He took a tour of the building, and after handing out gifts, graciously posed for dozens of photos. Needless to say, both the young people and our staff were thrilled to meet this basketball superstar! We so appreciate KD’s visit and awesome presents, and our friends at Alaska Airlines for making this very special day possible!
SPECIAL EVENTS AT LARKIN STREET

PAVING THE WAY GALA
March 3, 2017
This year was even better than we could have imagined – we raised more than one million dollars to end youth homelessness! Thank you so much to everyone who made an incredible night possible: Renel Brooks-Moon, Jeremy Affeldt, our two youth speakers, Ameer Acker and Stephanie Monroe, and founder sponsors Camberview Partners, Kaiser Permanente, Mary V. Lester, Sharon and Craig McCollam, and Union Bank, as well as our staff, volunteers and guests.

THE BAY AREA CFO OF THE YEAR AWARDS
May 24, 2017
More than 500 guests helped us recognize the Winners and Finalists at our 12th annual ceremony including 2017 Hall of Fame Lifetime Achievement Award Winner Robin L. Washington, Executive Vice President and Chief Financial Officer of Gilead Sciences, Inc. Raising over $500,000, the event was made possible by our title sponsors, Deloitte and Marsh & McLennan Agency, and co-presenters, the San Francisco Business Times.

ANNUAL EDUCATION GRADUATION
Aug. 4, 2017
We celebrated the many graduates of Larkin Street Academy’s education and employment programs amidst a crowd of friends, family, staff and supporters. Young people received certificates and were recognized for their accomplishments over the past year, from GEDs to Bachelor’s Degrees. Special thanks to all our speakers and staff who worked very hard to make this day memorable with decorations, music, a photo booth, lunch, and cake.

PERFORMING ARTS NIGHT
Nov. 8, 2017
This year’s annual show, put on by young people in our Arts Program, was a huge success. Nine amazing performers gave us song, dance, comedy, visual arts, and so much hope and inspiration. Of course, many partners and team members made the show possible including the William Flora and Hewlett Packard Foundation, Bandworks and Phil Estes, Kelly Cullen Community, Theatre of Others, and Alaska Airlines.

FRIENDS OF LARKIN STREET ICE SKATING PARTY
Dec. 6, 2017
The eighth annual ice skating party from our next-generation group of supporters, Friends of Larkin Street, was a festive fundraiser as always! Folks skated the night away to a great DJ, in the process, raising more than $45,000 to support our work to end youth homelessness. We couldn’t have done it without our sponsors Bank of America, Sharp, Lockton Insurance Brokers, Peninsula Custom Homes, SnapFiesta, and Lagunitas.

1. Young people show off their diplomas at our Annual Education Graduation.
2. Robin L. Washington, Executive Vice President and Chief Financial Officer of Gilead Sciences, Inc., the 2017 Bay Area CFO of the Year Hall of Fame Lifetime Achievement Award Winner with Kevin Young, CBE, Chief Operating Officer of Gilead Sciences.
3. A group of folks having fun at the eighth annual Friends of Larkin Street Ice Skating Party.
4. Young people taking a bow at the conclusion of our 2017 Performing Arts Night.
5. Ameer Acker, youth speaker and winner of the 2018 “Going the Distance” Youth Achievement Award.
6. Stephanie Monroe, another youth speaker and winner of the 2018 “Going the Distance” Youth Achievement Award.
LARKIN STREET SOCIETY
Anonymous
Jeffery Byers
Lewis Byington
Bill and Marilyn Campbell
Ray Cutino
Nancy and Phil Estes
Debbie and Blythe Jorgensen
Catharine and John Kalin
Irv Lichtenwald
Gary L. Lomax
Marcus Loy
Leif Nielson
Carla Oakley and Kevin McCarthy
Laura Powell and Chuck Bryce
Rachel Randall Jones
Joanne M. Sears
Victoria Willock, Willock Partners
Mary Lou Wilson
David B. Zenoff and Janet N. Hunter
Larkin Street Youth Services has made every effort to list donors accurately. If you feel your name has been withheld or reported incorrectly, please contact the development office at (415) 673-0911 ext. 301.
Thank you for your support of the movement to end youth homelessness!

PUBLIC FUNDING SOURCES
California Governor’s Office of Emergency Services
San Francisco Department of Children, Youth and Families
San Francisco Department of Homelessness and Supportive Housing

CIVIC AND RELIGIOUS ORGANIZATIONS
AIDS Walk San Francisco Foundation
Bay Street Helping Hands
The Brandeis School of San Francisco
California Governor’s Office of Emergency Services
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